

Message Text

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PAGE 01 STATE 229894

60

ORIGIN AF-07

INFO OCT-01 ISO-00 EB-04 COME-00 RSC-01 /013 R

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R 182010Z OCT 74

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

UNCLAS STATE 229894

E.O. 11652: N/A

TAGS: BTRA, NI

SUBJECT: TRAVEL OF WESTINGHOUSE EXECUTIVES

1. PARTY OF THREE WESTINGHOUSE EXECUTIVES WISH ALERT EMBASSY THEIR ARRIVAL LAGOS WEDNESDAY, OCTOBER 23. DURING PLANNED STAY OF 3-4 DAYS, THEY INTEND DISCUSS WITH FMG AND BUSINESS COMMUNITY PROSPECTS FOR MARKETING TETHERED COMMUNICATIONS SYSTEMS IN NIGERIA. NO SPECIFIC EMBASSY ASSISTANCE REQUIRED, BUT GROUP EXPECTS DISCUSS COMMUNICATIONS SECTOR WITH ECONOMIC SECTION AND MAY WISH PAY COURTESY CALL ON AMBASSADOR. GROUP, MEMBERS OF WHICH LISTED BELOW, HAS ARRANGED FOR ACCOMMODATION AT FEDERAL PALACE HOTEL.

2. WESTINGHOUSE GROUP:

MR. GEORGE NORFORD, SENIOR VICE PRESIDENT, INTERNATIONAL;

MR. IRA SUSSMAN, VICE PRESIDENT, DEVELOPMENT;

MR. RICHARD CESARO, PRESIDENT WESTINGHOUSE TETHERED COMMUNICATIONS (T-COM).

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